GCS

"ESET is the most comprehensive security solution. We recommend ESET security solutions to all our clients."

John Gonzales
Owner

INDUSTRY
IT Services

COUNTRY
United States

WEBSITE
www.gcsbackup.com

PRODUCTS
ESET PROTECT Advanced

THE PARTNER

GCS is a managed service provider located in El Paso, Texas. The company, which provides online cloud backup, disaster recovery and managed IT services for home, office & small business, became an ESET partner in early 2018.

THE CHALLENGE

GCS needed a comprehensive, efficient, and customizable security solution to meet the diverse needs of its clients. As a provider of IT services, the company sought a solution that could offer excellent malware detection, minimal system impact, and low false positives. Additionally, GCS required tools for remote management to provide proactive, tailored security for clients in various industries. Finding a partner that could deliver exceptional support and resources to help grow their business was essential.

KEY BENEFITS

- Comprehensive security with high detection rate, low false positives and light system footprint
- Customizable remote management
- Flexible MSP program aligns
- Robust partner support including customer care, training, certifications and marketing resources

THE SOLUTION

After testing multiple commercial security solutions, GCS selected ESET for its unparalleled security offerings and exceptional partner support. ESET outperformed the competition in efficiency, effectiveness, and support.

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the ESET PROTECT console provides the tools GCS needs to proactively manage client security and enables them to deliver customized solutions based on their specific environments.

"The ability to remotely install, update, and manage ESET endpoint products and even operating system updates is essential and much more efficient than other endpoint solutions."

ESET's flexible Managed Service Provider (MSP) program, comprehensive training, certifications, and marketing resources further support GCS in expanding its services and growing its customer base.

"ESET empowers GCS, providing many integrated security products for a wide range of solutions to fit a company's needs."

By partnering with ESET, GCS enhanced its ability to deliver reliable, proactive, and tailored security services, solidifying its reputation as a trusted provider in the industry.

Learn more about ESET's MSP Program