

# TierPoint

*"I highly recommend ESET Endpoint Protection for any business or individual seeking robust, reliable, and user-friendly security software."*

Shawn Connelly  
VP Security Operations



**INDUSTRY**

IT Services

**COUNTRY**

United States

**WEBSITE**

[www.tierpoint.com](http://www.tierpoint.com)

**PRODUCT**

ESET PROTECT Advanced

## THE CUSTOMER

As a trusted IT services provider, TierPoint delivers security-focused, cloud-forward solutions that simplify complex modern IT environments for clients nationwide. Their offerings include colocation, cloud solutions, disaster recovery, and advanced security services, helping businesses—from small enterprises to Fortune 500 companies—achieve critical business outcomes.



## THE CHALLENGE

TierPoint serves a diverse range of customers across industries and sizes, offering a variety of IT services with security as a core pillar of their value proposition. Their clients depend on TierPoint to protect networks, secure data from cyberattacks, and provide expert guidance in navigating an ever-evolving threat landscape. To meet these demands, TierPoint required a comprehensive endpoint solution to upgrade legacy systems, maintain productivity during the transition, ensure seamless deployment, and deliver robust attack detection and ransomware prevention.

## KEY BENEFITS

- Comprehensive security protects endpoints with advanced threat detection and ransomware prevention.
- Streamlined onboarding for smooth set up
- Trusted expertise positions the partners as a security advisory with reliable tools and guidance
- Increased customer satisfaction with reliable tools and guidance to navigate evolving cyber threats.



## THE SOLUTION

To meet these challenges, TierPoint implemented ESET PROTECT Advanced as the backbone of its security offerings. ESET's comprehensive security features, advanced threat detection, and seamless support for remote and hybrid work environments made it the ideal choice to support their clients.

*"ESET's enterprise features collectively help create a robust security framework, safeguarding endpoints and the entire network from various cyber threats."*

ESET's intuitive onboarding process streamlined deployment with guided setup, optimization recommendations, and responsive technical support. As a security advisor, TierPoint leveraged ESET's capabilities to deliver superior protection to their customers and ensure smooth transitions from legacy systems.

*"ESET's advanced threat detection capabilities, combined with its intuitive interface, make it a top choice in the cybersecurity landscape."*

ESET PROTECT Advanced, empowers TierPoint's customers with enhanced security. The software's reliability and ease of use allow TierPoint to focus on delivering strategic value, ensuring that clients can operate securely in today's complex IT landscape.

[Learn more about ESET's MSP Program](#)