

ASI Security Partners

"We have had a great relationship with ESET over the years... we leverage all of the product functionality in the value proposition to our clients."

Blake Smith
Managing Partner



INDUSTRY
IT Services

COUNTRY
United States

WEBSITE
www.asi-securitypartners.com

PRODUCTS
ESET PROTECT Advanced

THE PARTNER

ASI Security Partners is a leading network and internet security company located in Dallas, offering more than 50 years of combined security experience. The consultants, certified engineers and staff deliver a wide range of services including online demos and training; software evaluations, downloads and express delivery; security audits and other professional services; and managed services for monitoring network devices.



THE CHALLENGE

To safeguard their clients' critical internet, email, and network assets, ASI Security Partners knew they needed a robust endpoint security solution. Recognizing that their services are integral to client success, they sought a solution that delivered high malware detection rates while minimizing disruptions. The challenge was to find a trusted provider capable of maintaining a light system footprint, ensuring accuracy with low false positives, and providing reliable support when needed—all without compromising their commitment to quality and efficiency.

KEY BENEFITS

- High malware detection rates with low false positives minimizes unnecessary disruptions
- Light system footprint
- Reliable and helpful US-based customer support



THE SOLUTION

After evaluating their options, ASI selected ESET for their endpoint security needs, citing its ability to minimize unnecessary interruptions with precise threat handling.

"ESET's high malware detection rates and low false positives gave us confidence in the accuracy of the solution."

ESET's lightweight footprint proved invaluable, ensuring smooth system performance without straining resources—a critical factor for both the company and its clients. The decision was further bolstered by ESET's free, U.S.-based customer support, which offered responsive and reliable assistance.

"Having a support team we could rely on gave us peace of mind and reinforced our trust in the solution."

By choosing ESET, ASI delivered a seamless, effective endpoint security solution that aligned with their mission of providing best-of-breed protections. This partnership enabled them to safeguard their clients' internet, email, and network assets while maintaining their reputation as a trusted provider of comprehensive, cutting-edge IT solutions.

[Learn more about ESET's MSP Program](#)